THANK YOU: Based on the information you have provided against these Criteria to Supply to a Major Projects Your Company has been Classified as a Tier 3 Company

Subcontractors supplying large work packages in key areas or specialist providers of technology, equipment or services. These firms often have experience in working with major projects and have the capacity to form bidding teams for larger work packages. Firms in this group maintain a high level of customer focus and have a high level of expertise and technological innovation, however may lack the systems and proven track record required from companies in higher Tiers. Opportunities usually flow to this group either from companies in Tier 2 or directly from the Tier 1 EPCM contractor.

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Size of Contracts</td>
<td>75 %</td>
</tr>
<tr>
<td>Company Turnover</td>
<td>25 %</td>
</tr>
<tr>
<td>Management System (Safety)</td>
<td>66.67 %</td>
</tr>
<tr>
<td>Management System (Environmental)</td>
<td>0 %</td>
</tr>
<tr>
<td>Management System (Quality)</td>
<td>100 %</td>
</tr>
<tr>
<td>Insurances</td>
<td>100 %</td>
</tr>
<tr>
<td>Risk Management</td>
<td>40 %</td>
</tr>
<tr>
<td>Staff competencies</td>
<td>100 %</td>
</tr>
</tbody>
</table>

Company Strength (Rating weak - strong)

SAFETY

Personal Notes:

You have indicated No to ‘Has your company’s health and Safety System and procedures been certified by a Third party? Further progression can be achieved by having your company’s health and Safety System and procedures been certified by a Third party.

You have indicated No to ‘Does your company’s Health and Safety Management System and procedures comply with AS ISO 4801? Further progression can be achieved by having your company’s Health and Safety Management System and procedures certified as compliant AS ISO 4801

ENVIRONMENTAL

Personal Notes:

You have indicated No to ‘Does your company have an Environmental Policy Statement? Further progression can be achieved by developing a documented Environmental Policy Statement.

You have indicated No to ‘Does your company have a Senior Manager who is responsible for Environmental Management? Further progressing can be achieved by appointing a Senior Manager who is responsible for Environmental Management.

You have indicated No to ‘Does your company have a Documented Environmental Management System and/or for Minimising negative environmental impacts?’ Further Progression can be achieved by developing a Documented Environmental Management System and/or for Minimising negative environmental impacts.

You have indicate No to “Can your company supply statistics on your company’s Carbon Footprint? Further progression can be achieved by developing methods for assessing and reporting statistics on your company’s Carbon Footprint.

You have indicated No to ‘Has your company’s Environmental Management System and procedures been certified by a Third party? Further progression can be achieved by having your company’s Environmental Management System and procedures been certified by a Third party.

You have indicated No to ‘Does your company’s Environmental Management System and procedures comply with AS ISO 14001?"
Further progression can be achieved by having your company’s Environmental Management System and procedures certified as compliant as ISO 14001.

RISK MANAGEMENT

Personal Notes:

You have indicated No to ‘Has a risk management System and/or procedures been developed as a result of this assessment?’ Further Progression can be achieved by developing a risk management System and/or procedures.

You have indicated No to ‘Has your company’s Risk Management and/or procedures been certified by a Third party? Further progression can be achieved by having your company’s Risk Management and/or procedures been certified by a Third party.

Tier 1
Engineering, procurement and construction management or EPCM firm: A world class supplier to a Major Project that is proficient in these areas: Customer focus, Technical capabilities and expertise, Capacity, Innovation and responsiveness, Technology and productivity, Systems, Performance track record.

Tier 2
Firms in the group receive their opportunities directly from the Engineering, Procurement and Construction Management (EPCM -Tier 1). Typically firms in this group are suppliers of major areas of work for example, engineering design, civil construction. Tier 2 companies have Systems (safety, environmental, risk and employee management) that are in place with the Tier 1 firm. These companies have the financial capability, technology and expertise required by the major contractor.

Tier 3
Subcontractors supplying large work packages in key areas or specialist providers of technology, equipment or services. These firms often have experience in working with major projects and have the capacity to form bidding teams for larger work packages. Firms in this group maintain a high level of customer focus and have a high level of expertise and technological innovation, however may lack the systems and proven track record required from companies in higher Tiers. Opportunities usually flow to this group either from companies in Tier 2 or directly from the Tier 1 EPCM contractor.

Tier 4
Capable subcontractors supplying goods and services to tier 2 and tier 3 firms. These firms may or may not have experience in working with major projects. Typically these firms lack the financial capability to bid on and win larger work packages. However, they have potential to participate in bidding groups. Firms in the group are usually suppliers of niche products and the companies may lack the systems (safety, risk management, environmental) that are in place with higher Tier firms. Opportunities usually flow to this group from Tier 2 or Tier 3 companies and not from the Engineering, Procurement and Construction Management (EPCM -Tier 1)

Tier 5
An essential layer in the supply chain comprising smaller capacity firms that operate as suppliers tier 3 and tier 4 firms. This group also includes suppliers of materials and services. Typically these firms lack the financial capability to bid on and win larger work packages. However, they have potential to participate in bidding groups. Firms in the group are usually suppliers of niche products and the companies may lack the systems (safety, risk management, environmental) that are in place with higher Tier firms. Opportunities usually flow to this group from Tier 2 or Tier 3 companies and not from the Engineering, Procurement and Construction Management (EPCM -Tier 1)